

Scarborough Capital Management, Inc.

Who we are

Ivory Johnson, CFP®, ChFC, is the Director of Financial Planning at Scarborough Capital Management, Inc., a wealth management firm with more than \$1 billion in assets under management. For over two decades, Scarborough Capital Management has delivered comprehensive financial planning services and managed retirement plans for employees at some of the nation's largest companies.

Mr. Johnson graduated from Penn State University with a Bachelor of Science Degree in Finance and has over 20 years of investment experience working as an investment adviser with Charles Schwab and Prudential Securities, while also serving as an Associate Vice President with First Union National Bank.

What we do

Mr. Johnson is responsible for the financial planning services offered to high net worth clients of the firm, providing asset management, retirement planning, risk management, estate planning and tax analysis.

Mr. Johnson appears on CNBC as a financial planning guest on various broadcast shows and is a regular contributor to the CNBC.com blog. He has been quoted in several publications, including US News & World Report, The Journal of Financial Planning, Black Enterprise, The New York Times, The Washington Post and Investment News. Mr. Johnson has been featured on the front cover of Financial Planning Magazine and has authored articles for Ebony Magazine.

How we do it

Ivory Johnson's unique ability to communicate complicated financial issues into easy-to-understand terms, his affable sense of humor and vast experience in finance makes the financial planning process more amenable to households seeking to reach their financial goals. He believes that if you can't explain it, you don't understand it, choosing the colloquial in favor of the formal.

Mr. Johnson is an active member and past president of the Association of African American Financial Advisors. He also mentors young men from the Washington DC area through the Omicron Lambda Alpha chapter of Alpha Phi Alpha fraternity Inc.

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